

Gateway inaugurates new wireless broadband products

Stanley Opara

GATEWAY Communications, one of Africa's information technology leading service providers, has inaugurated two new Internet connectivity products in Nigeria.

The company's Chief Executive Officer, Mr. Peter Gbedemah, said on Friday that the products were a step forward for corporate connectivity in the country.

According to him, the

products; AirLink and MetroLink, will change the way companies access the Internet and connect branch offices

He said, "We have leveraged our dedicated 10.5GHz spectrum licence to provide a broadband solution that beats anything currently on the market in terms of speed and bandwidth. AirLink and MetroLink are taking connectivity in Nigeria to a new level and we look forward to introducing

them in other African markets over the coming months."

AirLink, he said, was a broadband Internet service that offered access at speeds up to eight mega bytes per seconds for each site where it was installed while MetroLink, would allow companies with multiple offices in a metropolitan area to inter-connect.

AirLink and MetroLink raise the performance of a corporate network by accessing as much network

capacity as is needed, without the current budget versus bandwidth compromises.

He said, "AirLink and MetroLink use the dedicated 10.5 GHz spectrum licence, which Gateway secured from the Nigerian Communications Commission. This allows the company to offer an exclusive service operating to the same quality standard and speed as fibre alternatives."

Of late, the industry has spent much time focusing on 3.5GHz technologies such as WiMAX

Gateway's Director for Business Services, Mr. Steve Chapman, said, "While we feel this is potentially useful for the deployment of single user devices such as laptops

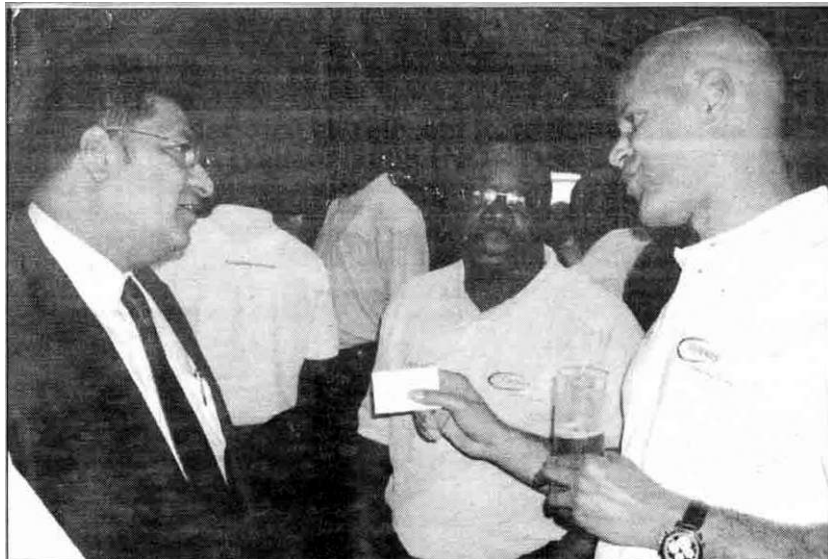
and eventually mobile devices, that kind of connectivity is not suitable for large-scale corporate businesses."

"Our AirLink and MetroLink 10.5Ghz solutions address the growing need in Nigeria for true broadband for business critical applications; a technology platform that gives users the same or better connectivity experience as they would get using fibre or ADSL in the United States, United Kingdom or Europe."

AirLink and MetroLink, he said, could be installed and activated in a day, noting that Gateway aimed to roll out the products in Ghana and Mozambique in the next quarter before expanding them into the rest of Africa.



•L-R: Commercial Director, Business Services, Gateway Communications, Mr. Steve Chapman; Chief Executive Officer, Mr. Peter Gbedemah; and New Products Developments Director, Mr. Wale Odeyemi, at the inauguration of the company's wirelink and airlink broadband products in Lagos...on Thursday.



• Rajeev Goel, Financial director, Tulip Cocoa Processing Ltd., (Left), Debo Adeboyejo, Business Development manager, Gateway Communications and Peter Gbedemah, CEO, Gateway Communications; at the launch of their Wirelink and Airlink Broadband product in Lagos... recently.

Gateway launches airlink, metrolink wireless broadband

Gateway Communications has introduced AirLink and MetroLink products into the Nigerian market. The products are designed to revolutionise the way companies operating in Nigeria access the internet and connect branch offices.

AirLinkTM is a true broadband internet service offering access at speeds up to 8Mbps for each site where it is installed. MetroLink allows companies with multiple offices in a metropolitan area to inter-connect those offices using a fast, dedicated and quick to install product ideal for banks, consumer goods distribution centres and fuel stations. AirLink and MetroLink raise the per-

formance of a corporate network by accessing as much network capacity as is needed, without the current budget versus bandwidth compromises. The unveiling of the products took place in Lagos recently.

Speaking at the launch, Peter Gbedemah Gateway CEO said, "AirLink and MetroLink are a step forward for corporate connectivity in Nigeria. We have leveraged our dedicated 10.5GHz spectrum licence to provide a broadband solution that beats anything currently on the market in terms of speed and bandwidth. AirLink and MetroLink are taking connectivity in Nigeria to a new level and we look forward to introducing them in other African markets over the

coming months."

"Of late, the industry has spent much time focusing on 3.5GHz technologies such as WiMAX," said Steve Chapman, Gateway Commercial Director for Business Services. "While we feel this is potentially useful for the deployment of single user devices such as laptops and eventually mobile devices, that kind of connectivity is not suitable for large-scale corporate businesses. Our AirLinkTM and MetroLinkTM 10.5Ghz solutions address the growing need in Nigeria for true broadband for business critical applications; a technology platform that gives users the same or better connectivity experience as they would get using fibre or ADSL in the USA, UK or

Europe."

AirLink and MetroLink use the dedicated 10.5 GHz spectrum licence which Gateway secured from the Nigerian Communications Commission. This allows the company to offer an exclusive service operating to the same quality standard and speed as fibre alternatives. AirLink and MetroLink can be installed and activated in a single day. Gateway aims to roll out these products in Ghana and Mozambique in the next quarter before expanding them into the rest of Africa.

Some of the clients who have signed up to the AirLink service already include Nextzon, Amadeus and Berkeley Group among others.

Emmanuel Agha of

NextZon Services said his company is pleased with the performance of AirLink and has advised his company to use it as their primary link going forward. This has also opened collocation business opportunities for us and they have also requested for an Africa IP connect backup internet service.

Gateway Communications is the leading provider of communications services to telecommunications operators and corporations in Africa. Gateway delivers the highest quality, most comprehensive and affordable international communications services to more than 37 countries on the African continent. Gateway has teams for skilled engineers employed across 13 African

countries offering total service management and support on all projects.

Since 1994 Gateway Communications, formerly trading as GS Telecom has established itself as the most successful operator in Africa and has been responsible for pioneering the delivery of cost effective voice, data and e-commerce services throughout the region.

Gateway Communications has developed the local presence, skills and expertise combined with the global infrastructure and relationships to uniquely meet the voice and data communications needs of local telecommunications operators and businesses operating within Africa.

Gateway Communication invest over \$250m on infrastructure

BEN UZOR JR

Gateway Communications, Leading pan-african provider of carrier and business network solutions has disclosed that it has invested over \$250 million to create unparalleled network-reach across the African continent.

According to the chief executive officer, Peter Gbedemah, "with customers in over 40 African countries, and offices in 17 countries, our African network already connects over 583 million people across the continent."

"We are not only committed to developing long-

term communications solutions, we're also intent on remaining a long term investor in the communities where we operate", he added.

The company recently launched two new products, AirLink and MetroLink which will help change the way companies access the internet and connect branch offices.

In the words of Gbedemah, "we have leveraged our dedicated 10.5GHz spectrum licence to provide a broadband solution that beats anything currently on the market in terms of speed and bandwidth".

AirLinkTM, MetroLinkTM Wireless Broadband Launched

By Hilda Esin

Gateway Communications, one of Africa's leading connectivity provider launched the AirLinkTM and MetroLinkTM products for Nigeria at the Eko Hotel in Lagos, Tuesday. The products are designed to impact on companies operating in Nigeria to access the internet

and connect branch offices.

A statement made available to THISDAY quoted the CEO of Gateway Peter Gbedemah as saying that AirLinkTM and MetroLinkTM are a step forward for corporate connecti-

ty in Nigeria. "We have leveraged our dedicated 10.5GHz spectrum licence to provide a broadband solution that beats anything currently on the market in terms of speed and bandwidth. AirLinkTM and MetroLinkTM are taking connectivity in Nigeria to a new level and we look forward to introducing them in other African markets over the coming months."

AirLinkTM is a true broadband internet service offering access at speeds up to 8Mbps for each site where it is installed.

MetroLinkTM allows companies with multiple offices in a metropolitan area to inter-connect those offices using a fast, dedicated and quick to install product ideal for banks, consumer goods distribution centres and fuel stations.

AirLinkTM and MetroLinkTM raise the performance of a corporate network by accessing as much network capacity as is needed, without the current budget versus bandwidth compromises.

Some of the clients who have signed up to the AirLinkTM service already include Nextzon, Amadeus and Berkeley Group amongst others.

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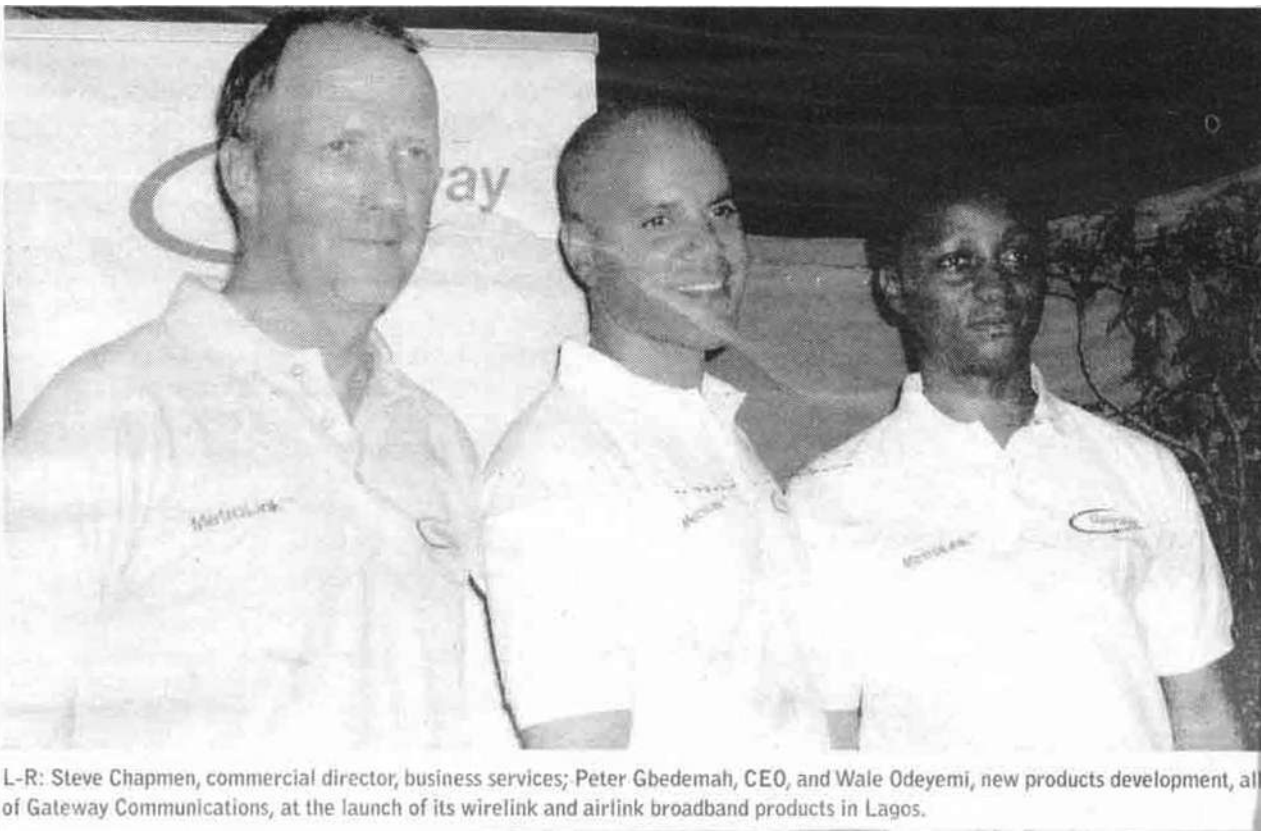
10.5 GHz spectrum licence which Gateway secured from the Nigerian Communications Commission. This allows the company to offer an exclusive service operating to the same quality standard and speed as fibre alternatives.

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AirLinkTM and MetroLinkTM can be installed and activated in a single day. Gateway aims to roll out these products in Ghana and Mozambique in the next quarter before a foray into the rest of Africa.



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L-R: Steve Chapmen, commercial director, business services; Peter Gbedemah, CEO, and Wale Odeyemi, new products development, all of Gateway Communications, at the launch of its wirelink and airtlink broadband products in Lagos.

Gateway launches AirLinkTM, MetroLinkTM wireless broadband

Gateway Communications, a connectivity provider has launched the AirLinkTM and MetroLinkTM products for Nigeria in Lagos.

The products are designed to revolutionise the way companies operating in Nigeria access the internet and connect branch offices.

Speaking at the launch, Gateway CEO, Peter Gbedemah said: "AirLinkTM and MetroLinkTM are a step forward for corporate connectivity in Nigeria. We have leveraged our dedicated 10.5GHz spectrum licence to provide a broadband solution that beats anything currently on the market in terms of speed and bandwidth. AirLinkTM and MetroLinkTM are taking connectivity in Nigeria to a new level and we look for-

ward to introducing them in other African markets over the coming months."

The facility allows companies with multiple offices in a metropolitan area to inter-connect those offices using a fast, dedicated and quick to install product ideal for banks, consumer goods distribution centres and fuel stations. Some of the clients who have signed up to the AirLinkTM service already include Nextzon, Amadeus and Berkeley Group amongst others.

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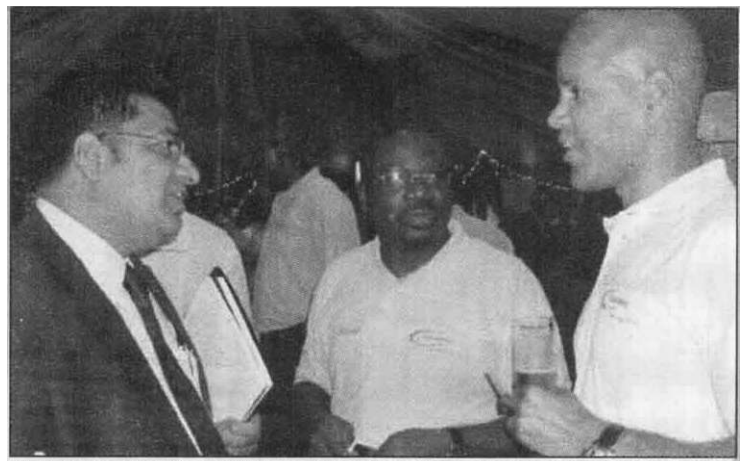
By WALE ALABI

Gateway Communications, Africa's leading connectivity provider launched the AirLinkTM and MetroLinkTM products for Nigeria at the Eko Hotel in Lagos today. The products are designed to revolutionise the way companies operating in Nigeria access the internet and connect branch offices.

Speaking at the launch for

Gateway's corporate customers, Gateway CEO Peter Gbedemah said: "AirLinkTM and MetroLinkTM are a step forward for corporate connectivity in Nigeria. We have leveraged our dedicated 10.5GHz spectrum licence to provide a broadband solution that beats anything currently on the market in terms of speed and bandwidth. AirLinkTM and MetroLinkTM are taking connectivity in Nigeria to a new level and we look forward to introducing them in other African markets over the coming months."

He said AirLinkTM is a true broadband internet service offering access at speeds up to 8Mbps for each site where it is installed, adding that MetroLinkTM allows companies with multiple offices in a metropolitan area to inter-connect those offices using a fast, dedicated and quick to install product ideal for banks, consumer goods distribution centres and fuel stations.



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