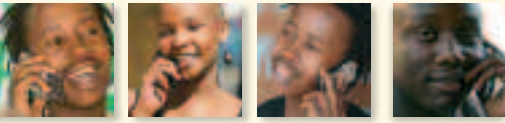


Voice Solutions



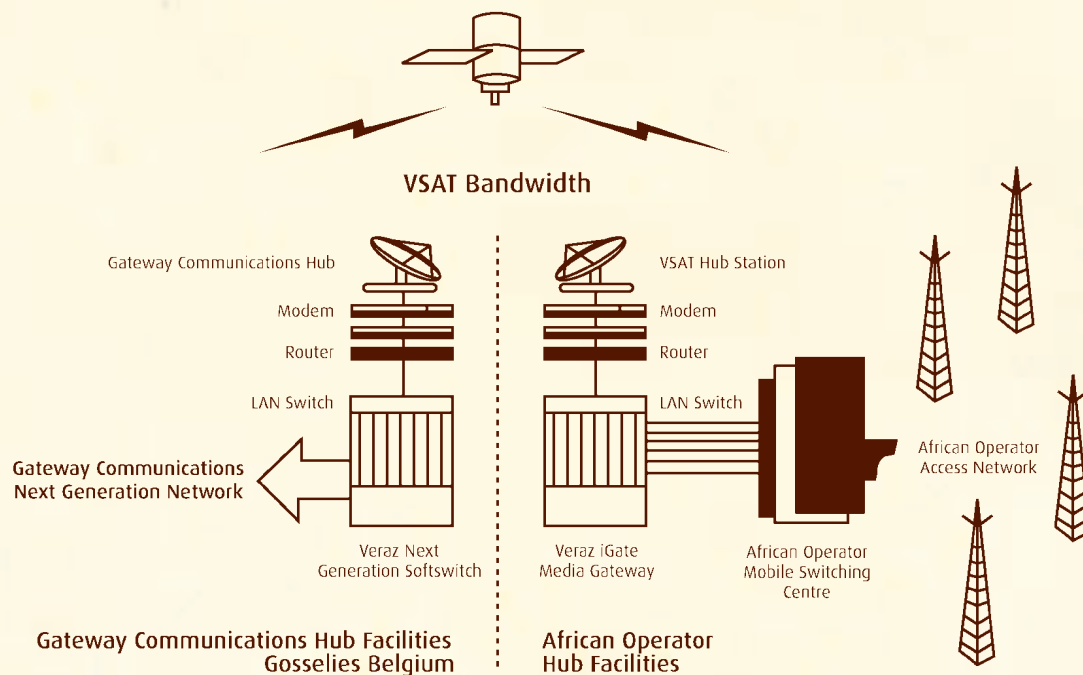
Our international and regional inbound and outbound voice services provide the precise combination of high quality and cost control for your business. We provide African operators with a completely bespoke service, offering more direct connections in Africa over our all-IP next-generation private network and guaranteed SLAs to suit your specific needs.



The benefits to your business

- Complete network visibility – by dealing direct with the network owner
- Seamless technology transfer and training – we help you absorb and deploy new technologies into your network
- Increased quality
- Enhanced and extended network reach with no loss of control
- Solutions that work best for your specific business needs
- The ability to make better business decisions through rich management information
- Additional revenue streams by attracting roaming customers and international call termination

What our service offers



- More destinations in Africa directly connected over Gateway's private network
- Accurate and timely billing, prompt payment and netting agreements
- High quality calls and total network integrity – network is fully owned, operated and managed by Gateway
- Fully redundant deployment
- Live reporting (performance, available minutes, prices) and detailed management information via secure extranet
- An all-IP pan-African next generation network
- Single point of contact for all fault resolutions – talk to the same person from first to last
- The right solution for you with flexibility in Service Level Agreements and commercial terms
- International signalling links to support roaming and international MMS and SMS traffic
- A partner that's dedicated to African communications

Our International Voice Services does not use Least Cost Routing (LCR) in defining its routing algorithms but uses a combination of criteria such as Answer to Seizure Ratio (ASR), support of Caller Line Identifications (CLI) as well as overall Network Availability.

This commitment to measurable high-level QoS in international interconnections results in higher subscriber confidence and, as the table below indicates can have a significant impact on your revenues generated and overall profitability.

Low Quality Carrier

\$/min	ASR	ACD	Calls	Cost	Rev. @ \$0.175
\$0.1300	20%	3min	1m	\$78,000	
Total minutes			600k		\$105,000
Gross Margin					\$27,000

High Quality Carrier

\$/min	ASR	ACD	Calls	Cost	Rev. @ \$0.175
\$0.1450	35%	3min	1m	\$152,250	
Total minutes			1,050k		\$183,750
Gross Margin					\$31,500

Details of indicative ASR to specific destinations can be provided upon request.
Daily management reporting is provided through our extranet services.

Want to discuss how your business could achieve its goals with Gateway Communications' services?

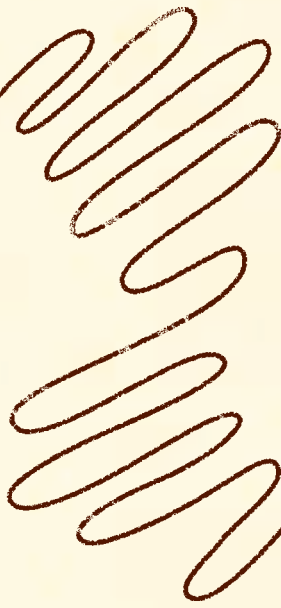
- Call your local Gateway representative
- Call Paul Ziegler's customer team on +44 20 7173 1717
- email sales@gatewaycomms.com
- or use the contact us link at www.gatewaycomms.com



At Gateway Communications we are dedicated to connecting people in Africa to each other and to the rest of the world. Ours is an all-IP pan-African communications network, providing international connectivity and services to a continent we're passionate about doing business in Africa.

From simple bandwidth allocation to voice solutions and total network management, our reputation is built on creating high quality, reliable and efficient communications services.

We tailor the world's best next generation technologies, creating bespoke solutions for our customers – whatever the scale of their business and however their needs may change.



Connecting Africa

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